

Translation

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## Summary of Consolidated Financial Results for the Year Ended March 31, 2022 (Based on Japanese GAAP)

May 13, 2022

Company name: JustSystems Corporation  
 Stock exchange listing: Tokyo  
 Stock code: 4686 URL <https://www.justsystems.com/en/>  
 Representative: Kyotaro Sekinada, President & CEO  
 Inquiries: Hiroshi Shigeta, Division Director of the Corporate Planning Div.  
 TEL: +81-3-5324-7900  
 Scheduled date of ordinary general meeting of shareholders: June 24, 2022  
 Scheduled date to file Securities Report: June 27, 2022  
 Scheduled date to commence dividend payments: June 27, 2022  
 Preparation of supplementary material on financial results: No  
 Holding of financial results meeting: No

(Amounts less than one million yen are rounded down)

### 1. Consolidated financial results for the year ended March 31, 2022 (from April 1, 2021 to March 31, 2022)

#### (1) Consolidated operating results

Percentages indicate year-on-year changes

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Year ended March 31, 2022	41,676	–	17,166	–	17,316	–	12,165	–
Year ended March 31, 2021	41,174	12.8	15,069	15.2	15,202	16.0	10,957	18.0

	Earnings per share	Diluted earnings per share	Profit attributable to owners of parent/equity	Ordinary profit/total assets	Operating profit/net sales
	Yen	Yen	%	%	%
Year ended March 31, 2022	189.42	–	18.4	21.4	41.2
Year ended March 31, 2021	170.62	–	19.6	21.8	36.6

#### (2) Consolidated financial position

	Total assets	Net assets	Equity ratio	Net assets per share
	Millions of yen	Millions of yen	%	Yen
As of March 31, 2022	86,224	71,300	82.7	1,110.18
As of March 31, 2021	75,401	61,074	81.0	950.96

#### (3) Consolidated cash flows

	Cash flows from operating activities	Cash flows from investing activities	Cash flows from financing activities	Cash and cash equivalents at end of period
	Millions of yen	Millions of yen	Millions of yen	Millions of yen
Year ended March 31, 2022	14,081	(2,021)	(1,026)	58,541
Year ended March 31, 2021	12,995	(3,816)	(641)	47,494

### 2. Cash dividends

	Annual dividends per share					Total cash dividends (Total)	Dividend payout ratio (Consolidated)	Ratio of dividends to net assets (Consolidated)
	1st quarter-end	2nd quarter-end	3rd quarter-end	Fiscal year-end	Total			
	Yen	Yen	Yen	Yen	Yen	Millions of yen	%	%
Year ended March 31, 2021	–	5.00	–	8.00	13.00	834	7.6	1.5
Year ended March 31, 2022	–	8.00	–	8.00	16.00	1,027	8.4	1.6
Year ending March 31, 2023 (Forecast)	–	8.00	–	8.00	16.00		–	

3. Notes

- (1) Changes in significant subsidiaries during the year ended March 31, 2022  
 (changes in specified subsidiaries resulting in the change in scope of consolidation): No
- (2) Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statements
- Changes in accounting policies due to revisions to accounting standards and other regulations: Yes
- Changes in accounting policies due to other reasons: No
- Changes in accounting estimates: No
- Restatement of prior period financial statements: No

(3) Number of issued shares (common shares)

Total number of issued shares at the end of the period (including treasury shares)

As of March 31, 2022	64,224,800 shares	As of March 31, 2021	64,224,800 shares
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Number of treasury shares at the end of the period

As of March 31, 2022	845 shares	As of March 31, 2021	783 shares
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Average number of shares during the period

Year ended March 31, 2022	64,223,994 shares	Year ended March 31, 2021	64,224,054 shares
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**Consolidated financial statements**  
**Consolidated balance sheets**

(Millions of yen)

	As of March 31, 2021	As of March 31, 2022
<b>Assets</b>		
Current assets		
Cash and deposits	56,007	62,151
Notes and accounts receivable - trade	3,056	2,537
Securities	–	5,000
Merchandise and finished goods	825	738
Raw materials and supplies	1,278	2,430
Prepaid expenses	3,613	2,768
Other	739	719
Allowance for doubtful accounts	(43)	(36)
Total current assets	65,477	76,308
Non-current assets		
Property, plant and equipment		
Buildings and structures	9,445	9,450
Tools, furniture and fixtures	1,595	1,491
Land	3,569	3,569
Accumulated depreciation	(8,420)	(8,477)
Total property, plant and equipment	6,190	6,033
Intangible assets		
Software	2,394	2,705
Software in progress	394	308
Other	0	0
Total intangible assets	2,790	3,014
Investments and other assets		
Investment securities	30	25
Deferred tax assets	643	601
Other	459	431
Allowance for doubtful accounts	(190)	(190)
Total investments and other assets	943	868
Total non-current assets	9,923	9,916
Total assets	75,401	86,224

(Millions of yen)

	As of March 31, 2021	As of March 31, 2022
<b>Liabilities</b>		
Current liabilities		
Accounts payable - trade	1,232	620
Accounts payable - other	1,856	1,748
Income taxes payable	2,630	2,843
Unearned revenue	6,719	8,319
Provision for bonuses	575	572
Other	1,190	694
Total current liabilities	14,206	14,797
Non-current liabilities		
Retirement benefit liability	96	104
Other	23	22
Total non-current liabilities	119	127
<b>Total liabilities</b>	<b>14,326</b>	<b>14,924</b>
<b>Net assets</b>		
Shareholders' equity		
Share capital	10,146	10,146
Capital surplus	12,293	12,293
Retained earnings	38,736	48,989
Treasury shares	(1)	(1)
Total shareholders' equity	61,175	71,427
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	8	5
Foreign currency translation adjustment	(102)	(123)
Remeasurements of defined benefit plans	(6)	(9)
Total accumulated other comprehensive income	(100)	(127)
<b>Total net assets</b>	<b>61,074</b>	<b>71,300</b>
<b>Total liabilities and net assets</b>	<b>75,401</b>	<b>86,224</b>

**Consolidated statements of income and consolidated statements of comprehensive income**  
**Consolidated statements of income**

(Millions of yen)

	Fiscal year ended March 31, 2021	Fiscal year ended March 31, 2022
Net sales	41,174	41,676
Cost of sales	11,268	9,799
Gross profit	29,906	31,877
Selling, general and administrative expenses		
Advertising expenses	7,198	7,270
Employees' salaries and allowances	1,472	1,445
Provision for bonuses	295	287
Retirement benefit expenses	43	54
Research and development expenses	1,256	1,023
Other	4,570	4,629
Total selling, general and administrative expenses	14,837	14,711
Operating profit	15,069	17,166
Non-operating income		
Foreign exchange gains	75	80
Interest income	8	22
Rental income	45	45
Other	26	18
Total non-operating income	156	167
Non-operating expenses		
Rental expenses	3	3
Other	19	12
Total non-operating expenses	23	16
Ordinary profit	15,202	17,316
Extraordinary income		
Gain on sale of investment securities	1	2
Total extraordinary income	1	2
Extraordinary losses		
Impairment losses	71	–
Loss on valuation of investment securities	1	–
Total extraordinary losses	72	–
Profit before income taxes	15,130	17,319
Income taxes - current	4,129	4,720
Income taxes - deferred	43	433
Total income taxes	4,172	5,153
Profit	10,957	12,165
Profit attributable to owners of parent	10,957	12,165

## Consolidated statements of comprehensive income

(Millions of yen)

	Fiscal year ended March 31, 2021	Fiscal year ended March 31, 2022
Profit	10,957	12,165
Other comprehensive income		
Valuation difference on available-for-sale securities	4	(2)
Foreign currency translation adjustment	(30)	(21)
Remeasurements of defined benefit plans, net of tax	(17)	(2)
Total other comprehensive income	(42)	(27)
Comprehensive income	10,914	12,138
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	10,914	12,138
Comprehensive income attributable to non-controlling interests	—	—

## Consolidated statements of changes in equity

Fiscal year ended March 31, 2021

(Millions of yen)

	Shareholders' equity				
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity
Balance at beginning of period	10,146	12,293	28,420	(1)	50,859
Cumulative effects of changes in accounting policies					
Restated balance	10,146	12,293	28,420	(1)	50,859
Changes during period					
Dividends of surplus			(642)		(642)
Profit attributable to owners of parent			10,957		10,957
Purchase of treasury shares				(0)	(0)
Net changes in items other than shareholders' equity					
Total changes during period	–	–	10,315	(0)	10,315
Balance at end of period	10,146	12,293	38,736	(1)	61,175

	Accumulated other comprehensive income				Total net assets
	Valuation difference on available-for-sale securities	Foreign currency translation adjustment	Remeasurements of defined benefit plans	Total accumulated other comprehensive income	
Balance at beginning of period	3	(71)	10	(57)	50,802
Cumulative effects of changes in accounting policies					
Restated balance	3	(71)	10	(57)	50,802
Changes during period					
Dividends of surplus					(642)
Profit attributable to owners of parent					10,957
Purchase of treasury shares					(0)
Net changes in items other than shareholders' equity	4	(30)	(17)	(42)	(42)
Total changes during period	4	(30)	(17)	(42)	10,272
Balance at end of period	8	(102)	(6)	(100)	61,074

Fiscal year ended March 31, 2022

(Millions of yen)

	Shareholders' equity				
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity
Balance at beginning of period	10,146	12,293	38,736	(1)	61,175
Cumulative effects of changes in accounting policies			(885)		(885)
Restated balance	10,146	12,293	37,851	(1)	60,290
Changes during period					
Dividends of surplus			(1,027)		(1,027)
Profit attributable to owners of parent			12,165		12,165
Purchase of treasury shares				(0)	(0)
Net changes in items other than shareholders' equity					
Total changes during period	–	–	11,137	(0)	11,137
Balance at end of period	10,146	12,293	48,989	(1)	71,427

	Accumulated other comprehensive income				Total net assets
	Valuation difference on available-for-sale securities	Foreign currency translation adjustment	Remeasurements of defined benefit plans	Total accumulated other comprehensive income	
Balance at beginning of period	8	(102)	(6)	(100)	61,074
Cumulative effects of changes in accounting policies					(885)
Restated balance	8	(102)	(6)	(100)	60,189
Changes during period					
Dividends of surplus					(1,027)
Profit attributable to owners of parent					12,165
Purchase of treasury shares					(0)
Net changes in items other than shareholders' equity	(2)	(21)	(2)	(27)	(27)
Total changes during period	(2)	(21)	(2)	(27)	11,110
Balance at end of period	5	(123)	(9)	(127)	71,300

## Consolidated statements of cash flows

(Millions of yen)

	Fiscal year ended March 31, 2021	Fiscal year ended March 31, 2022
Cash flows from operating activities		
Profit before income taxes	15,130	17,319
Depreciation	1,799	1,870
Increase (decrease) in provision for bonuses	113	(3)
Increase (decrease) in provision for sales returns	(80)	–
Interest and dividend income	(9)	(23)
Foreign exchange losses (gains)	(75)	(80)
Impairment losses	71	–
Decrease (increase) in trade receivables	158	522
Decrease (increase) in inventories	(589)	(1,064)
Increase (decrease) in trade payables	(148)	(612)
Increase (decrease) in accounts payable - other	160	(83)
Increase (decrease) in unearned revenue	1,920	(96)
Decrease (increase) in prepaid expenses	(214)	845
Increase (decrease) in retirement benefit liability	(5)	4
Other, net	(233)	(26)
Subtotal	17,996	18,572
Interest and dividends received	13	12
Income taxes paid	(5,014)	(4,503)
Net cash provided by (used in) operating activities	12,995	14,081
Cash flows from investing activities		
Net decrease (increase) in time deposits	(5,002)	4,954
Purchase of securities	–	(7,000)
Proceeds from redemption of securities	3,000	2,000
Purchase of property, plant and equipment	(27)	(16)
Purchase of intangible assets	(1,807)	(1,946)
Proceeds from sale of investment securities	23	–
Other, net	(2)	(13)
Net cash provided by (used in) investing activities	(3,816)	(2,021)
Cash flows from financing activities		
Purchase of treasury shares	(0)	(0)
Dividends paid	(641)	(1,026)
Net cash provided by (used in) financing activities	(641)	(1,026)
Effect of exchange rate change on cash and cash equivalents	16	14
Net increase (decrease) in cash and cash equivalents	8,553	11,046
Cash and cash equivalents at beginning of period	38,940	47,494
Cash and cash equivalents at end of period	47,494	58,541